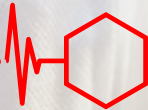




Caplin Point
Laboratories Limited

Investor Presentation

August 2023



Rated #1 in India for “Most Consistent Profitable Growth across the last 10 years”#

Second Largest wealth creator for the decade ending 2020*

#Value Research magazine – Wealth Insight June 2022 issue
*The Economic Times



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1 Q1 FY24 Highlights

2 Understanding Caplin

3 Growth engines of Caplin

4 More about Caplin



Headquarters, Chennai

Content

1 Q1 FY24 Highlights

- 1.1 Q1 FY24 Highlights
- 1.2 Update on CAPEX
- 1.3 Robust revenue growth coupled with stable margins
- 1.4 P&L for the Quarter

2 Understanding Caplin

3 Growth engines of Caplin

4 More about Caplin



CP-I plant at Suthukeny, Puducherry

Financial Highlights

- Revenue for **Q1 FY24** grew by **13.1% YoY** to **Rs. 407 Cr**
- **Gross Margin** for **Q1 FY24** is at **54.8%**
- **EBITDA** for **Q1 FY24** is **Rs. 139 Cr**; **EBITDA margins** at **34.0%**
- **Q1 FY24 PAT** is at **Rs. 104 Cr** up **20.8% YoY**
- **Cash and Cash equivalents** at **Rs. 808 Cr** as of **30th June 2023**;
- **Cash flow From Operations** at **Rs 88 Cr** for **Q1 FY24** ended **30th June 2023**; **Capex** for **Q1 FY24** is at **Rs 51 Cr.**; **Free cash flow** for the period was **Rs 37 Cr**
- **Basic EPS** grew by **21%** to **Rs. 13.62** in **Q1 FY24** against **Rs. 11.21** in **Q1 FY23**
- **Receivable** stood at **97 days**
- Geographical breakup of sales: **LATAM & ROW 88%, US 12%**

Emerging Markets Business Highlights

- Company's **Latin America business continues robust growth** in top and bottom line, with further enhancement in cashflow cycle at a higher base
- Additional **Softgel capacity from CP-1 site expansion** helps cement Caplin's strong position in this segment in multiple markets, with very quick payback
- Company enters highly **attractive Pre-Filled Syringe market in LatAm, with launch of 8 new products this year**
- Company Brand Marketing segment at **Latin America starts to gain momentum, and meaningful revenue and bottom-line contribution** expected in FY25
- Bioequivalence studies for multiple own Branded products completed at Amaris Clinical, company's CRO arm. **This move would significantly enhance products' marketability**
- Company **receives major orders for Speciality products from LatAm.** Order would be serviced using CMOs initially, before moving to own high potent site in the next few months
- Development of **70+ APIs both in General Category and Oncology completed at R&D scale**, to be scaled up when Company's API units go on stream in the next few months
- Company entry into newer markets of **SE Asia & CIS** continues to gather momentum with new orders being received recently

US & Regulated Markets Business Highlights

- Company makes progress on establishing **front end in the US** with **incorporation of Caplin Steriles USA Inc** ongoing, as a subsidiary of Caplin Steriles Ltd. Licensing and other incorporation formalities to be completed within 6-8 months
- Post incorporation of front end, **Company plans to launch own label for 15+ products within the first 12 months** in the US
- **Caplin Steriles' (CSL) Operating Revenue in Q1 FY24 crosses Rs. 46 Cr, with a growth of 12.2% YoY. Company expects next Quarters to show higher progress on revenues, with new manufacturing lines being qualified to cater to additional demand**
- **Revenue breakup is a healthy mix of Product supply and Milestone + Profit Share, with current split for Q1 FY24 at around 65:35**
- With a healthy order book, **Company targets 40-50% growth in revenues in FY24**. Increase in revenues targeted through new product launches and higher market share from current products
- Company has 7 ANDAs under review with FDA as on date, which includes Injectables and Ophthalmics. Company has **23 ANDA approvals in total, with 18 in CSL name**
- Company plans to file **10+ ANDAs in the next 12 months**, which include Emulsion Injections, Suspension Injections, Emulsion Ophthalmic and Injectable Bags
- Overall development pipeline remains robust, with **55+ ANDAs under development with an addressable market in US at over \$5 Billion**

Caplin has ventured on a Capex journey of INR 500 - 550 Cr. to expand existing capacities, widen its product portfolio with additional manufacturing sites and backward integrate majority of the products.

Entire Capex is funded through internal accruals only

Capacity expansion in Caplin Steriles

- ▶ Phase 2 of the facility nearing completion, commercial batches targeted by Q3FY24 from this unit. Post completion, company will be able to leverage large batches with faster filling speed for Injectable Vials. Also, an automated Pre-Filled Syringe line is being added, a new delivery system previously not available at Caplin Steriles
- ▶ Phase 3 building construction underway, with provision to hold 6 more manufacturing lines including high Lyophilization capacity, is expected to be completed within Q4FY24. Further lines and dosage delivery forms from this building under evaluation

Oncology

- ▶ Phase 1 involving Oral Solid Dosages nearing completion, expected to go on stream by Dec 2023.
- ▶ Phase 2 for Injectables will be completed by Q4 FY24.

Backward Integration (API Projects)

- ▶ Company targets being backward integrated with own APIs for 70% of all filings in US by 2025, a critical differentiator for Generic Injectables
- ▶ For this purpose, caplin has acquired an API plant in Vizag, which is being refurbished into a regulated markets compliant plant, for general category APIs. This is part of the Company's backward integration initiative, both for Injectable and OSD APIs
- ▶ General Category API site refurbishment work to be completed by Q3 FY24
- ▶ Oncology API site construction starting in adjacent facility to the Finished Dosages Oncology plant at Kakkalur, Chennai. Targeting completion by Q1 FY25

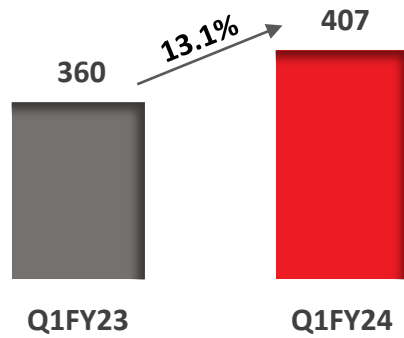
Greenfield OSD Project for additional capacity

- ▶ Construction work to commence shortly on a new Oral Solid Dosages plant in Thervoy SIPCOT, near Chennai. The facility, which is expected to be completed in 15 months, will increase existing OSD capacity by 3x and will cater to additional demand from larger LatAm markets such as Mexico and Brazil, in addition to regulated markets such as US and EU

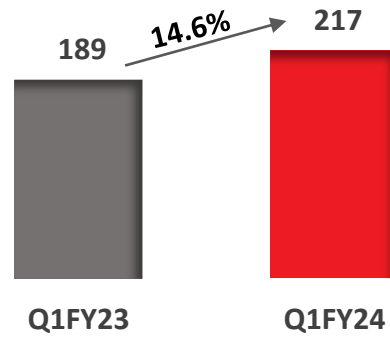
Robust revenue growth coupled with stable margins

Q1 FY24

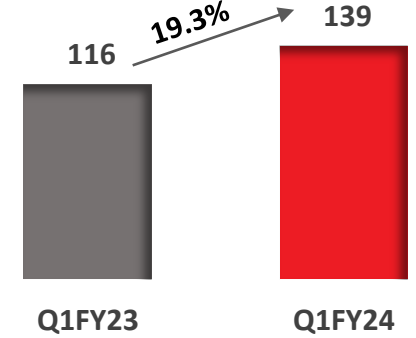
Total Revenue (INR Cr)



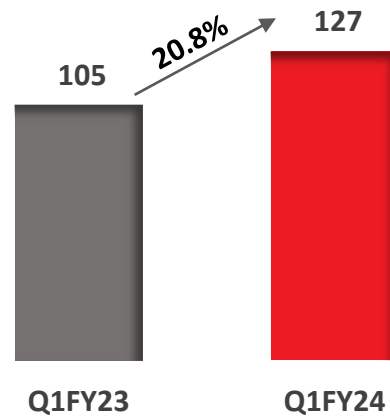
Gross Profit (INR Cr)



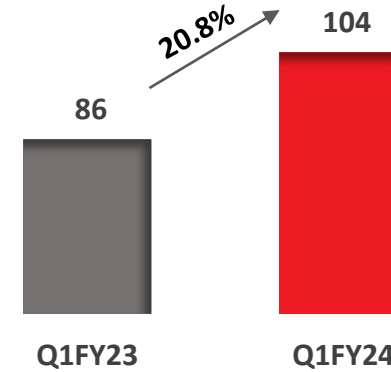
EBITDA (INR Cr)



EBIT (INR Cr)



PAT (INR Cr)



P&L for the Q1 FY24 – Consolidated

Value (INR Cr)	Q1 FY24	Q1 FY23	YoY (%)	Q4 FY23	QoQ (%)	FY23	FY22	YoY (%)
Revenue from Operation	395.32	346.33	14.1%	389.28	1.6%	1,466.73	1,269.41	15.5%
Other Income	12.04	13.94		11.4		55.98	38.75	
Total Revenue	407.36	360.27	13.1%	400.68	1.7%	1,522.71	1,308.16	16.4%
Cost of Goods sold	178.6	157.23	13.6%	176.6	1.1%	663.21	557.51	19.0%
Gross Profit	216.72	189.1	14.6%	212.68	1.9%	803.52	711.9	12.9%
<i>Gross Profit Margin (on Rev from Operations)</i>	54.8%	54.6%		54.6%		54.8%	56.1%	
Employee Benefit Expenses	35.07	32.43	8.1%	36	(2.6)%	136.99	115.3	18.8%
Research and Development expenses	13.81	12.52	10.3%	17.12	(19.3)%	63.19	59.27	6.6%
Other operating expenses	41.31	41.97	(1.6)%	35.63	15.9%	162.28	142.66	13.8%
Total expenditure	90.19	86.92	3.80%	88.75	1.6%	362.46	317.23	14.3%
EBITDA	138.57	116.12	19.3%	135.33	2.4%	497.04	433.42	14.7%
<i>EBITDA Margin</i>	34.0%	32.2%		33.8%		32.6%	33.1%	
Depreciation and Amortisation	11.38	10.97	3.7%	11.13	2.2%	44.99	46.9	(4.1)%
EBIT	127.19	105.15	21.0%	124.2	2.4%	452.05	386.52	17.0%
<i>EBIT Margin</i>	31.2%	29.2%		31.0%		29.7%	29.5%	
Finance Cost	0.28	0.06		0.23		0.78	0.7	
Share of Profit in associates	0.08	-		0.08		(0.08)	-	
Profit Before Tax	126.99	105.09	20.8%	124.05	2.4%	451.35	385.82	17.0%
<i>PBT Margin</i>	31.2%	29.2%		31.0%		29.6%	29.5%	
Tax	22.76	18.78		22.81	(0.2)%	74.36	77.37	(3.9)%
Profit after Tax	104.23	86.31	20.8%	101.24	3.0%	376.99	308.45	22.2%
<i>PAT Margin</i>	25.6%	24.0%		25.3%		24.8%	23.6%	

Content

1 Q1 FY24 Highlights

2 Understanding Caplin

2.1 Transformation across the decades

2.2 Caplin's core business

2.3 Diversified Product Portfolio with a balanced product mix

2.4 Smart mix of manufacturing and outsourcing; Product capacities

2.5 Research & Development Capabilities

2.6 Delivered Robust Profitable Growth & Returns over the decade

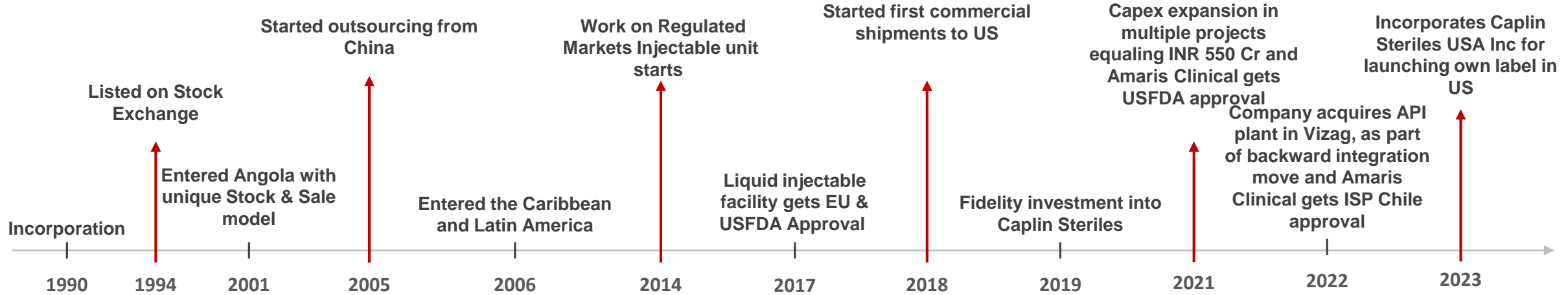
3 Growth engines of Caplin

4 More about Caplin



CP-IV plant at Gummidipoondi, Chennai

Transformation across the decades



Contract manufacturer

Market-led Company

Plain vanilla generic products

Introducing products that plugged marketplace gaps

Negative-working capital business

2 main geographies 10 countries
(Latin America & Francophone Africa)

Becoming a responsible pharma company

Technology and research-led marketing Company

Mix of generics, branded generics and specialty molecules and Injectables

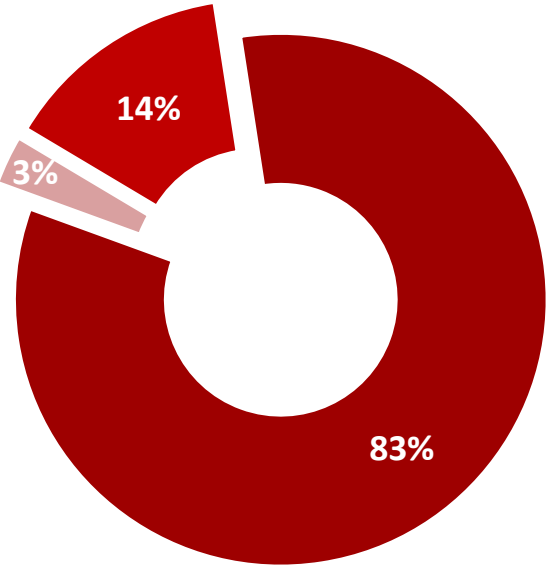
Launch specialty niche products that Create new markets in varied therapy segments

Selective use of Credit strategy to increase market share and remain cash surplus

Extended to Regulated markets like USA with plans to enter Canada, Australia, China and Brazil shortly.

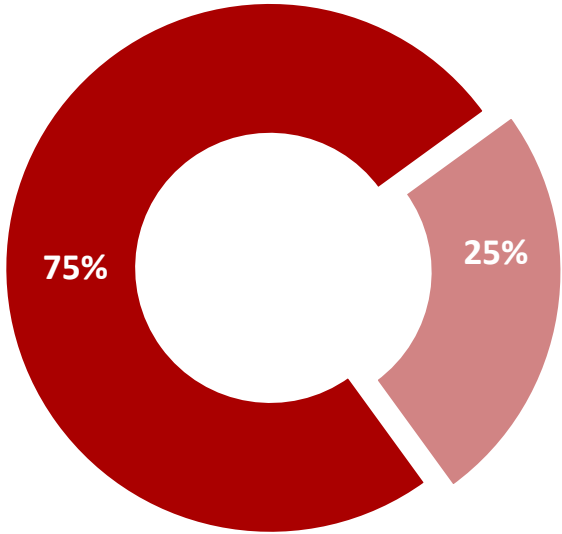
Our core business – Tapping the untapped markets

Operating Revenue (FY23)



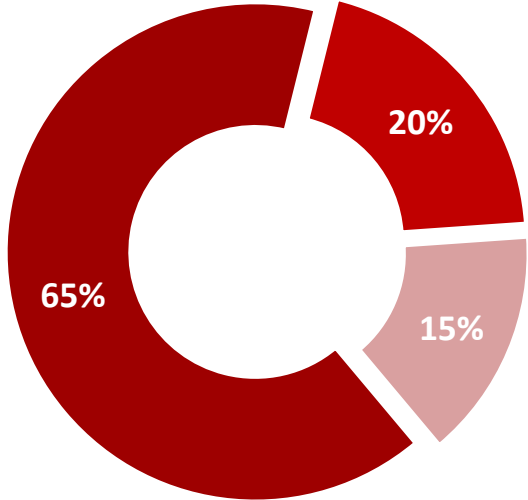
■ Africa ■ US ■ LATAM

Revenue by Business Segment (Emerging Markets) (FY23)



■ Generic ■ Branded Generic

Revenue by Channel (Emerging Markets) (FY23)



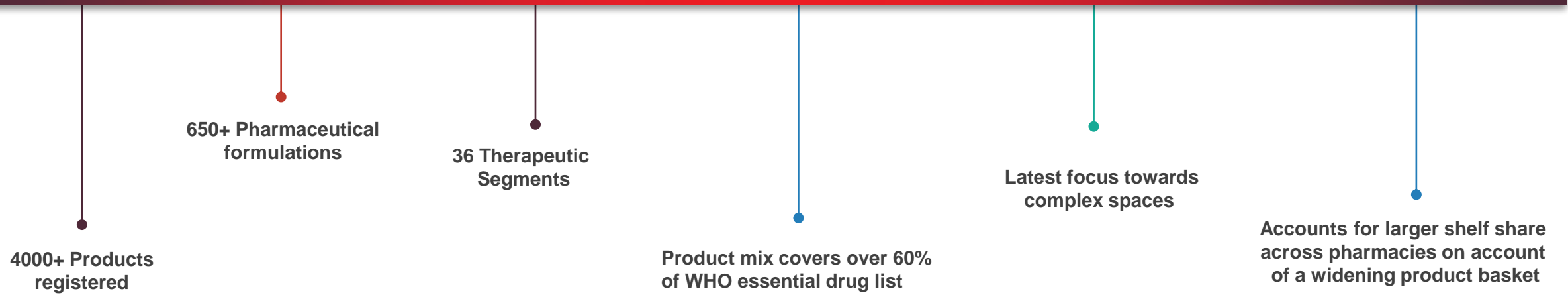
■ Distributors ■ Direct Sales
■ Tender Business

US Business – Injectables and Ophthalmic

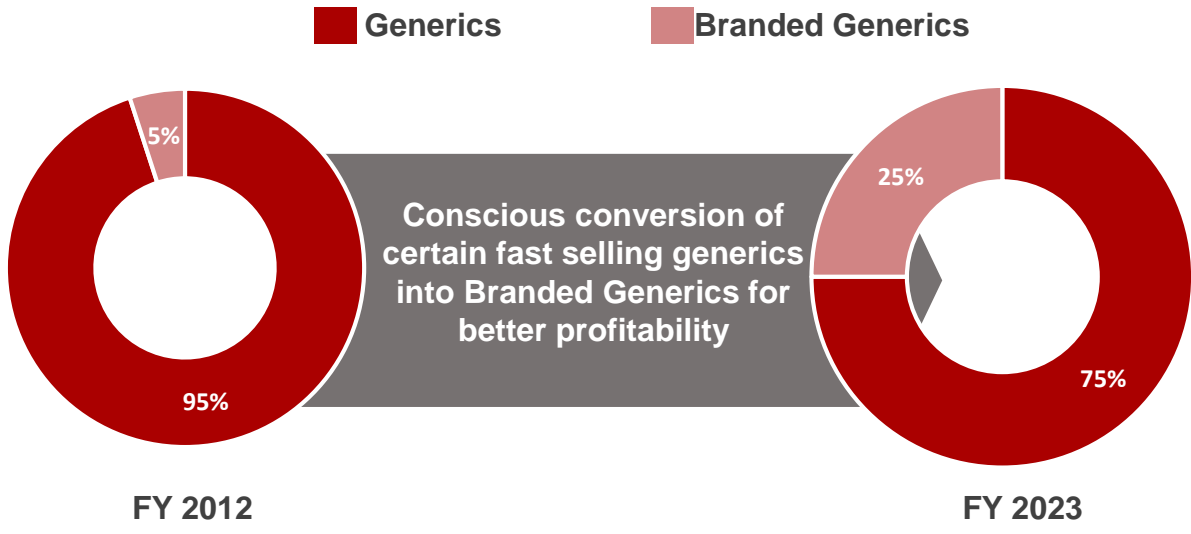
Emerging Markets (LATAM+Africa) – Generics and Branded Generics

Caplin covers a wide spectrum of pharmaceutical formulations and therapeutic segments across 23 countries with operating revenue of Rs. 1,523 Cr in FY23

Diversified Product Portfolio with zero reliance on single product / Therapy



Changing product mix



Our Products

- ✓ Tablets
- ✓ capsules
- ✓ Injections (liquid & lyophilized, pre-filled syringes)
- ✓ Ophthalmic
- ✓ Liquid Orals
- ✓ Softgel Capsules
- ✓ Ointments, Creams & Gels
- ✓ Powder for injections
- ✓ Suppositories & Ovules
- ✓ Dermocosmetics
- ✓ Surgicals & Disposables
- ✓ Pre-Mix Bag Formulations
- ✓ Inhalers & Sprays
- ✓ IV infusion

Smart mix of manufacturing, outsourcing; product capacities

55% of the products produced inhouse

45% of the products are outsourced from quality conscious partners in India and China

Exports

India
65%

China
35%



CP I plant:

Generics and Branded Generics

- Liquid injections in Vials, Ampoules and Pre-Filled Syringes.
- Tablets
- Capsules
- Liquid Orals (Syrup & Suspension)
- Soft Gelatin Capsules
- Suppositories and Ovules

INVIMA and WHO-GMP

Suthukeny, Puducherry

CP IV Plant (Part of Caplin Steriles Limited)

Injectables and Ophthalmic

- Vials
- Lyophilized Vials
- Ophthalmic
- Pre-Mixed Bags
- Pre-Filled Syringes

US FDA, EU-GMP, and INVIMA

Gummidipoondi, Chennai

Total Annual Product Capacity

1,500 Mn
Tablets

400 Mn
Capsules

12 Mn
Pre-Mix Bags

20 Mn
Liquid Injection in
Ampoules

65 Mn
Liquid Injections in
Vials

6 Mn
Bottles of Liquids

1 Mn
Bottles of Dry
Syrups

12 Mn
Pre-Filled
Syringes

12 Mn
Ophthalmic units

440 Mn
Soft Gels

30 Mn
Suppositories

1.2 Mn
Lyophilized Vials

Caplin's smart strategy of balanced manufacturing and outsourcing makes it possible to be a lean organisation as well as de-risk against cost escalations, currency fluctuations and other headwinds

5 Dedicated Facilities

Caplin has 5 dedicated R&D setups (3 – DSIR approved and 2 under approval)

INR 550+ Cr Capex

Continuous capex investment of over INR 550 Cr over last 7 years towards enhanced manufacturing and R&D capabilities

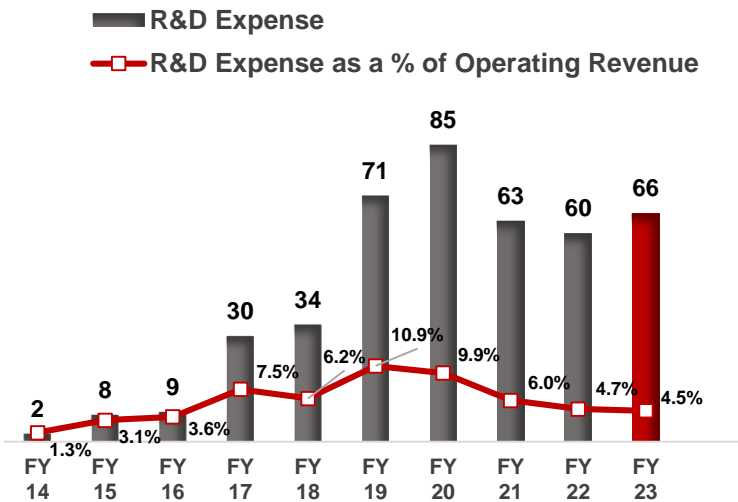
R&D Expense

Total R&D Spends (Capex + Opex) is 17% of FY23 PAT

API

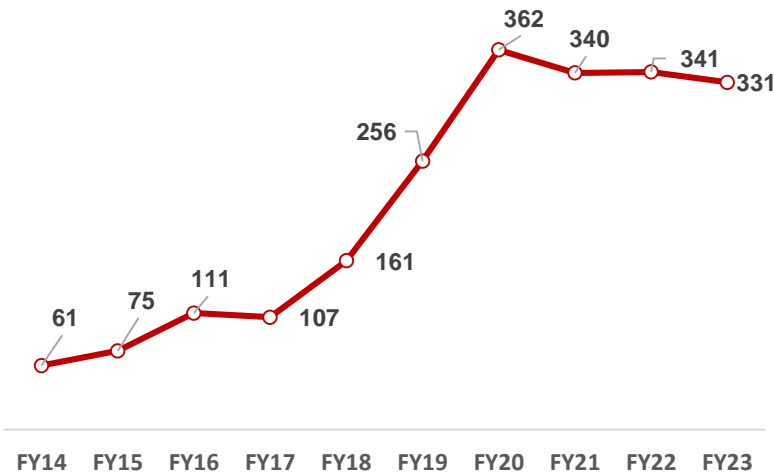
Completed R&D for 70+ APIs to be used for backward integration in US and Emerging markets. On track for first DMF filing by FY25

R&D expense – Capex + Opex (INR Cr)

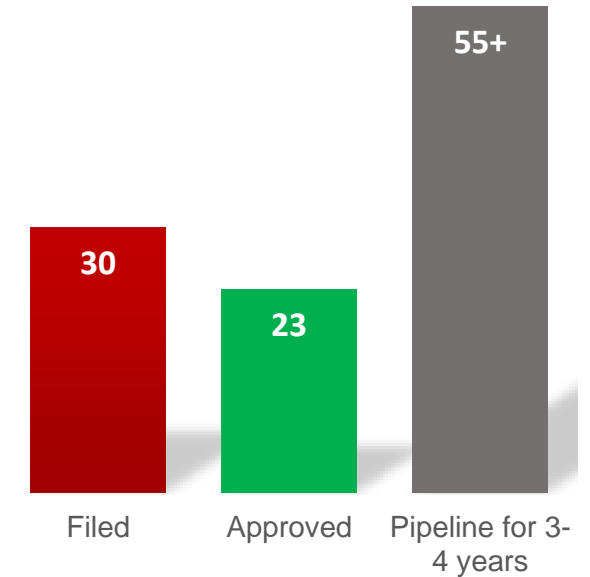


Note: FY16 data for 9 months due to change in fiscal year of the company

R&D Team at Caplin (Nos)



ANDA Pipeline



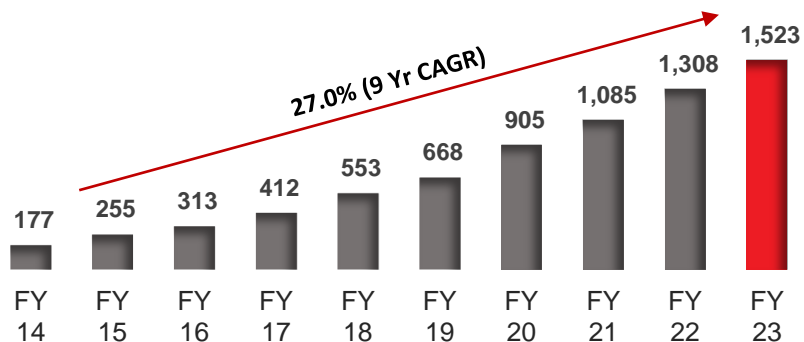
Caplin ranks amongst the top companies in India, for R&D spend as a percentage of Revenue on average in the past 5 years.*

*Source – CNBC-TV18, Dec 31st 2020

Delivered Robust Profitable Growth & Returns over the years

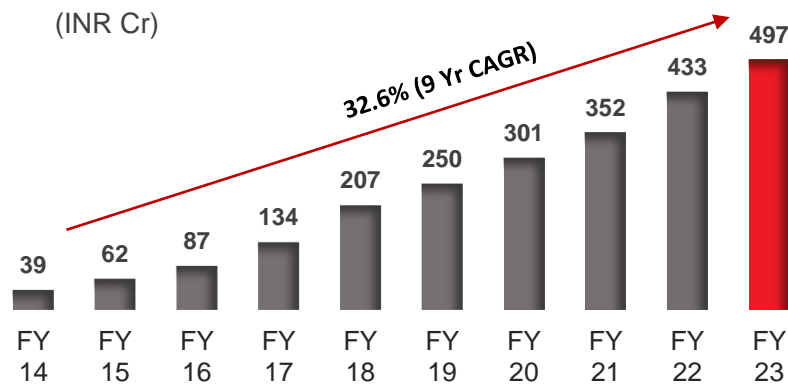
Total Revenue

(INR Cr)



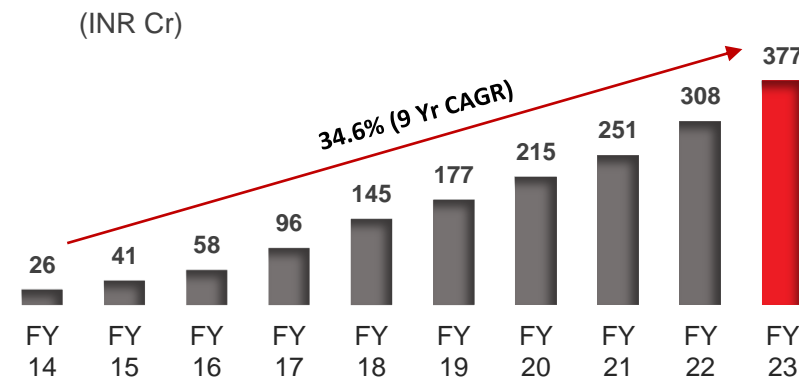
EBITDA

(INR Cr)



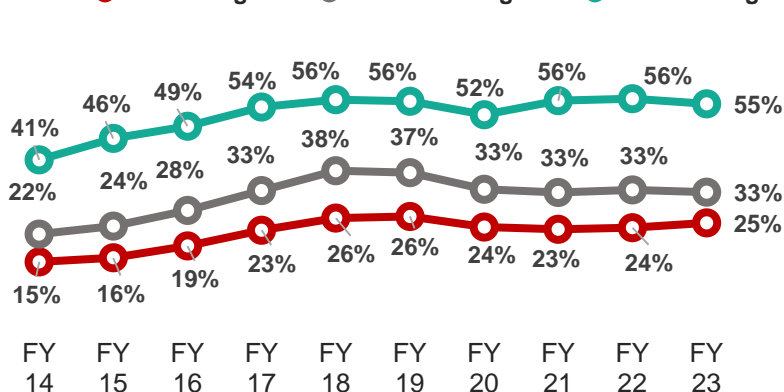
PAT

(INR Cr)



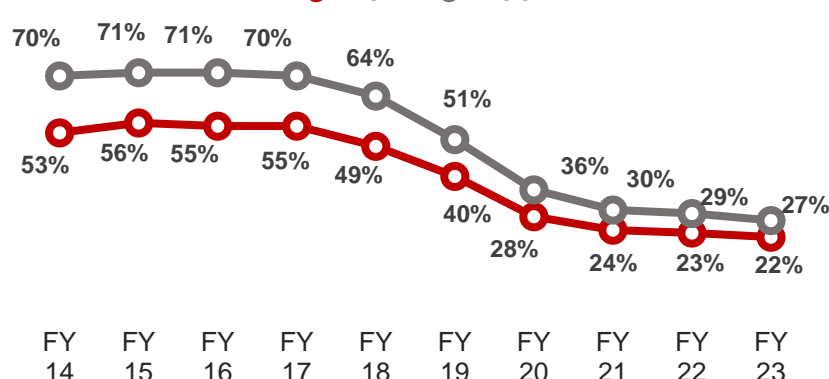
Robust Margins

● PAT Margin ● EBITDA Margin ● Gross Margin



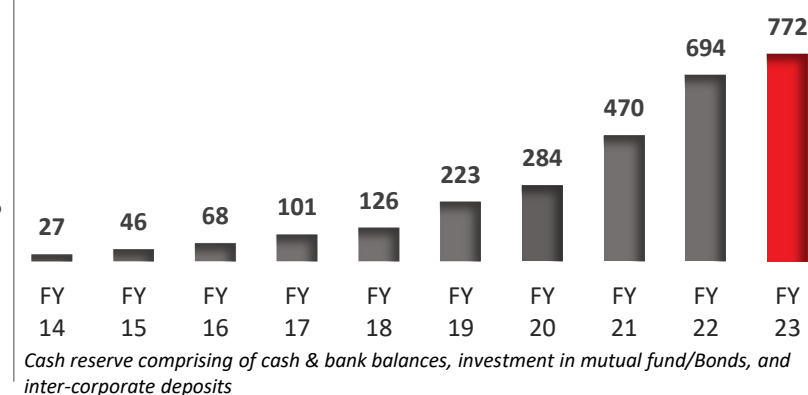
Consistently delivered strong returns

● ROE ● ROCE



Cash and Cash Equivalent

(INR Cr)



Target achieved

2016 Top Line is now 2022 Bottom Line

New Target

To achieve a Cash Surplus of Rs.1000 ~ 1500 Cr in the next 5 years

Content

1 Q1 FY24 Highlights

2 Understanding Caplin

3 Growth Engines of Caplin

4 Appendix



Amaris Clinical - CRO Clinic, Chennai



01

Core business to grow at historical pace...

Caplin's core business which is focused on Latin America and Francophone Africa is expected to grow at above industry-average pace with margins expected to improve with increased branded generics business

02

... with US Business to boost the growth...

Aspiration is to have exceptional compliance record and focus on niche products which continues to be in shortage in US market. Caplin believes US business to be one of its primary engines that will drive growth

03

... backed by enhanced value chain...

Backward and forward integration to help save cost, capture more market and control supply chain which is expected to boost earnings

04

... Strong balance sheet and...

Caplin's DNA of remaining debt-free and self-sustenance is highlighted by increasing cash surplus over the years. Strong Balance sheet of Caplin acts as an anchor for our long-term vision

05

... Expansion into other geographies and widening of the portfolio

Caplin plans to enter more regulated markets such as Canada, Australia, China, Russia/CIS as well as enter the bigger LATAM markets of Mexico and Brazil in the near to medium term horizon

Overview

LATAM

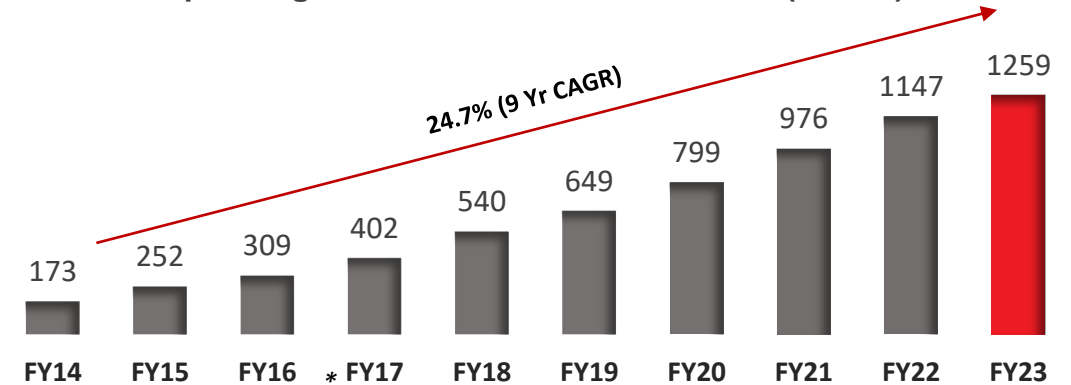
- **No. 1 Indian player in Central America**
- Increased its LATAM footprint from **two countries to 12 countries within a decade**
- Entry into Pharmacy sales through **Healthcare portal**, for higher margins and offtake
- Company has earmarked **Mexico and Chile as the next immediate avenues for growth** in LatAm. Company has 3 products approved in Mexico, with 6 more approvals expected in the next few quarters. Company currently has 90 product registrations in Chile.

Africa

- **One of the first few Indian pharmaceutical companies to extend to West Africa** with Brand Marketing
- **High Recognition** of CPL's brands across Francophone Africa

Performance

Operating Revenue from LATAM + Africa (INR Cr)



*FY16 was only 9 months due to change in fiscal year of the company and therefore the FY16 numbers are Annualized

Expansion

- ✓ Increasing focus to larger Latin American countries such as Chile, Colombia and expansion in Mexico and Brazil
- ✓ Working on additional 150 formulations specifically targeting 3 expansion areas – Hospital Injectables, Neuropsychiatric products in Brand Marketing and Anti-Cancer products.

Pharmacy automation

- ✓ To increase profitability and augment strong capabilities in the Supply Chain.
- ✓ 'QuetenX', part of 10X Healthcare portal, continues to show strong traction, reaching 1,000+ unique B2B customers in Latin America

Strategy

End to end business model

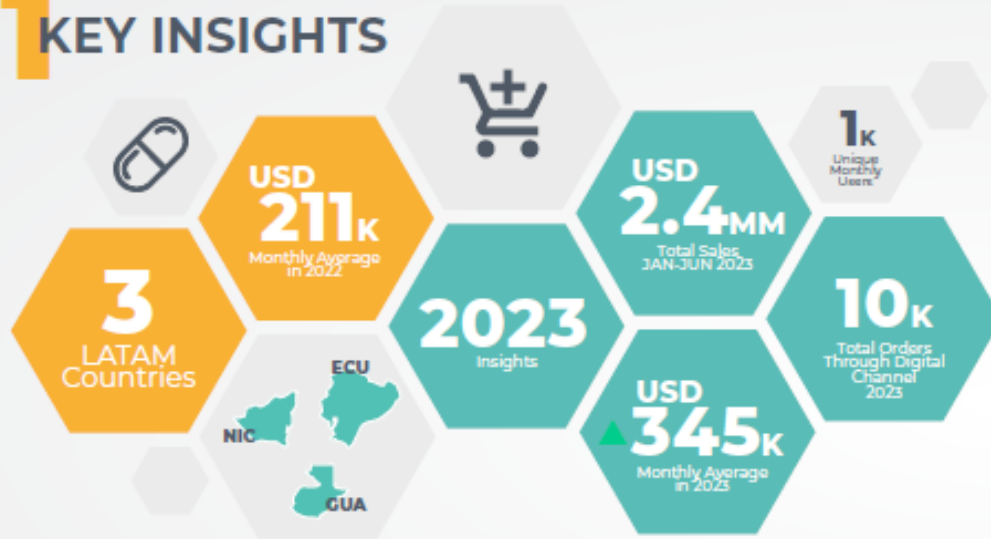
- ✓ Acquisition of distributors in LATAM region creates an end-to-end business model

Bottom of the Pyramid

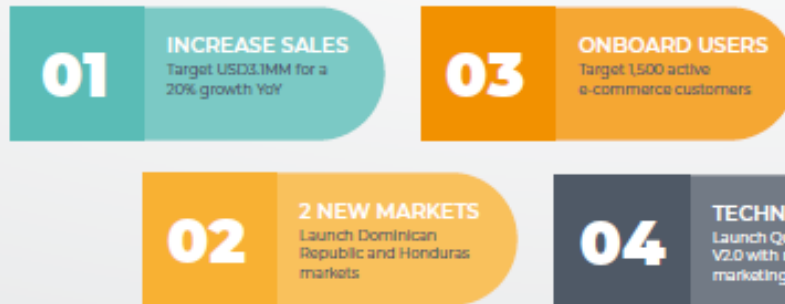
- ✓ Continued focus on the Bottom of the Pyramid, creating a stickiness factor for Caplin's products

B2B E-COMMERCE SALES 2023

1 KEY INSIGHTS

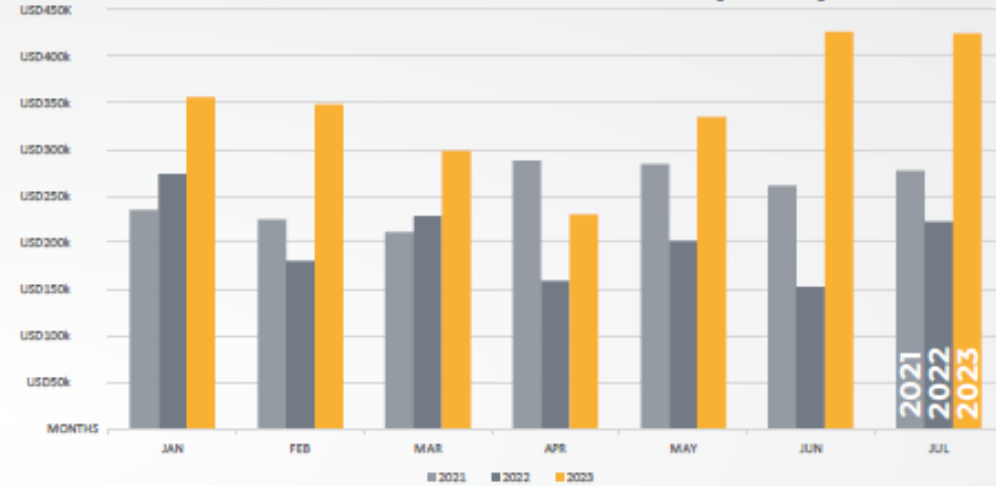


4 KEY OBJECTIVES 2023

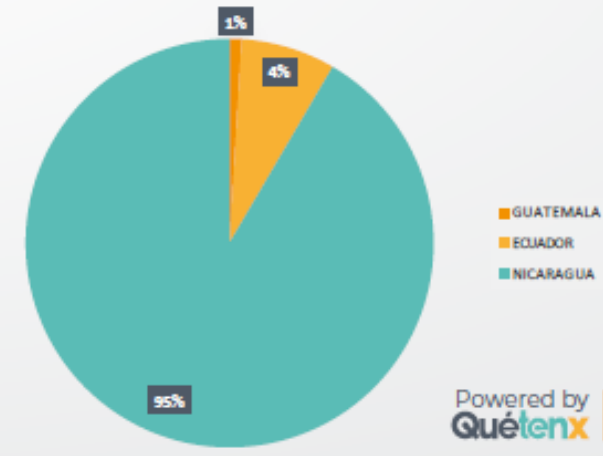


UPDATED JULY 2023

2 YoY MONTHLY COMPARISON SALES (USD)



3 SHARE BY MARKET 2023



Overview

- Invested ~Rs.450 Crore in Capex and Opex for the 5 years since 2014 through internal accruals to enter the US and Regulated markets
- Entered US Market in 2017-18 with launch of Ketorolac Inj. **As on date, launched 20 products in total in the US**, through partners such as Fresenius Kabi, Baxter, Sagent, Xellia, Somerset, Meitheal and others.
- Company in the process of setting up own front end in US for launching Caplin Steriles labeled products in the US.
- Company has made significant progress towards digitalization of all Quality processes with the **implementation of the Labware LIMS system.**
- Non-US markets: 10 products filed in Canada, 14 in Mexico, 5 in Australia, 5 in South Africa, 3 in EU and 1 in China.**

Injectable plant Inspection history

Plant has undergone 4 US FDA, 2 EU GMP audits and 1 ANVISA successfully since 2015

Date	Authority	Observations/ 483 / Warning letter
May 2023	USFDA	4 observations of procedural nature
Aug 2021	ANVISA	No observations
June 2019	USFDA	2 observations of procedural nature
October 2018	USFDA	No observations
October 2016	USFDA	2 observations of procedural nature
May 2015	EU GMP	No Critical observations
Sep 2018	EU GMP	No Critical observations

Creating the brand Caplin in US market

- ✓ Strengthening the US Credentials by entering niche high value Injectable and Ophthalmic segment
- ✓ Filing a mix of Simple and Complex injectables in US under Caplin's name
- ✓ Planning to have front-end presence by H1FY24 in the US market to launch own label & expand.

Focused on a niche segment

- ✓ The Company believes in focusing on this niche segment as there's a chronic gap between demand and supply in Injectables in the US market, resulting in frequent shortages. Injectables have seen lesser price erosion comparatively due to these shortages.

Strategy

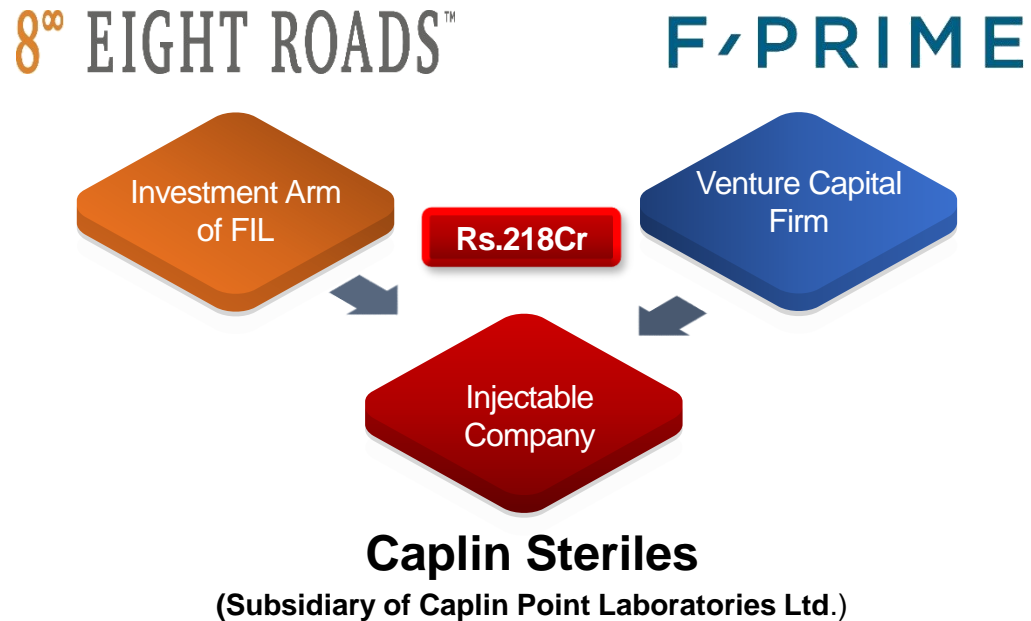
R&D focused hybrid strategy

- ✓ Specific focus on a broad mix of Injectables/ophthalmics with various levels of complexities from solutions to suspensions, emulsions, Pre-Mix Bags and Lyophilized products.
- ✓ Adequate capacity expansions underway to be a niche CMO player as well, for highly regarded global MNCs.

Capacity expansion & backward integration

- ✓ 3x Capacity expansion ongoing at Caplin Steriles Plant – CP-4
- ✓ API backward integration plan for US business is on track
- ✓ **Expansion into Pre-Mix Bags, Lyophilized Vials and Pre-Filled Syringes**

Transaction Structure



Transaction Details

Objective

- Increase R&D capabilities to include Complex Injectable and Ophthalmic products portfolio and enhance capacities at Plant
- **Eight Roads and F-Prime Capital – Fidelity** together bring access to a powerful investment platform spanning **Asia, Europe and the US**

Key Transaction Highlights

- Caplin Steriles Ltd, subsidiary of Caplin Point Laboratories Ltd. will cater to the rapidly growing demand for **injectable products** in the regulated markets, especially the **US and other Regulated Markets**
- **Eight Roads Ventures and F-Prime Capital** invests **INR 218Cr for Minority** stake, with cash infusion coming into Caplin Steriles Ltd.
- **Fidelity** known to be a long term knowledge partner with over 50% of worldwide private investments into Healthcare
- The subsidiary has already filed **30 ANDAs** on its own and through partners with the **US FDA**, with **23 approvals till date**



\$670mn

Market size of our products approved and under approval

\$5 Bn+

Overall market size of our products in Pipeline, under approval and approved

Overall market opportunity for Caplin in near future in US is about ~ \$5 Bn+

Our strategic decisions which will help us in scaling up value chain

Plant to Portal

- Proposed extension from product manufacture to retail interface through Healthcare portal automating pharmacies, clinics and diagnostic labs
- This deployment of healthcare portal would generate big data for generics which will lead to better product positioning and insights

1

Direct approach

- Direct marketing to pharmacies and wholesalers; circumventing trade channels. Currently 20% revenue is generated from direct sales

Widen interface

- With 15,000 pharmacies to address bottom-of-the-pyramid customers and engage with doctors

2

Forward integration

- Caplin moves further up the Value Chain with acquisition of its Channel partners at Latin America
- Thereby controlling manufacturing, export, import, distribution with direct access to retailers and wholesalers

3

Backward integration

- API Plant will cater to US and LATAM business as well as upcoming Oncology business
- Backward integration into API for complex injectable products
- Targeting complete backward integration from Key Starting Material (KSM) to Intermediates and API

4

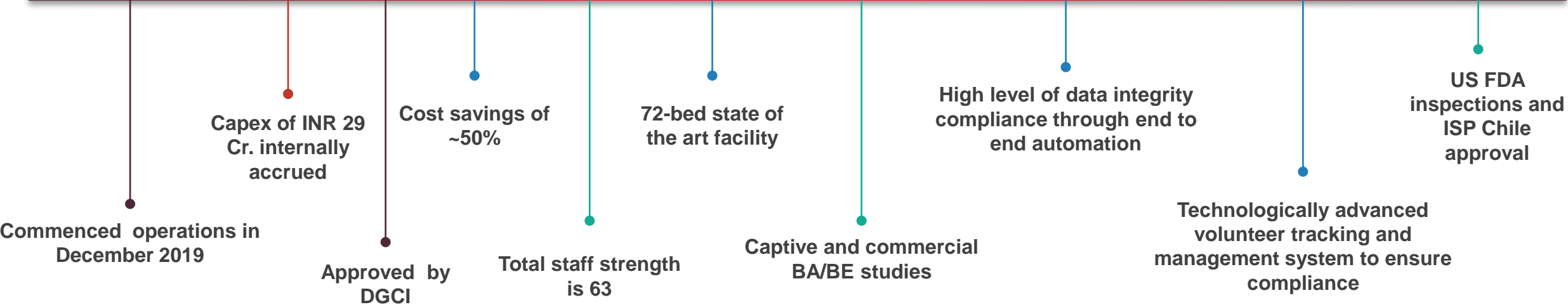
Setting up of CRO

- CRO wing of Caplin Point will cover BE/BA studies for captive consumption, before scaling up as a commercial CRO
- Target markets are China, US, EU and LATAM
- Company's CRO wing Amaris Clinical successfully completes back-to-back virtual and physical US FDA audits. ISP Chile approval also received.

5

These strategic decisions which will help caplin to have a better cost advantage is future, gather better intel on the market it operates in, better understand the market trends and changing customer needs as well as better access to some of its markets

Amaris Clinical – Highlights



Regulatory approvals



Regulatory clearance targeted



State of the Art Technology

Andrew Alliance - Auto Pipetting System



The pipetting robot. This liquid handling robot ensures fully traceable and reproducible experiments by automation of complete laboratory workflows – using conventional pipettes and labware

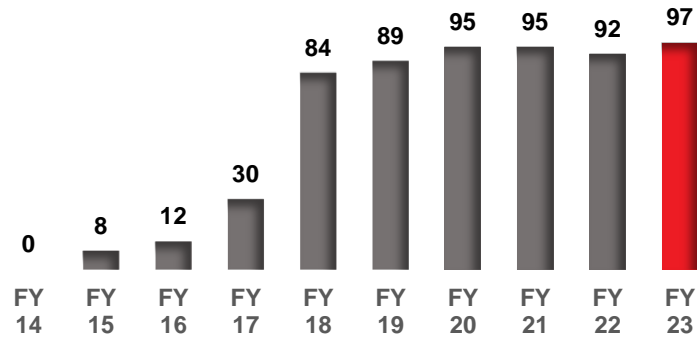
Hamilton Automated Sample Access Manager (Sam HD)



- ✓ A first of its kind in India, SAM HD is a completely automated sample management system ensuring high integrity and speed of processing
- ✓ Amaris Clinical is the first CRO in India to have this Automated Storage System

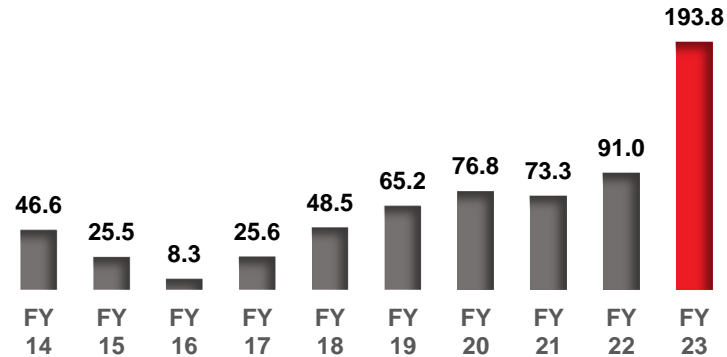
Caplin's strong balance sheet acts as an anchor for its vision of perceiving an 'Invisible opportunity'

Receivable Days



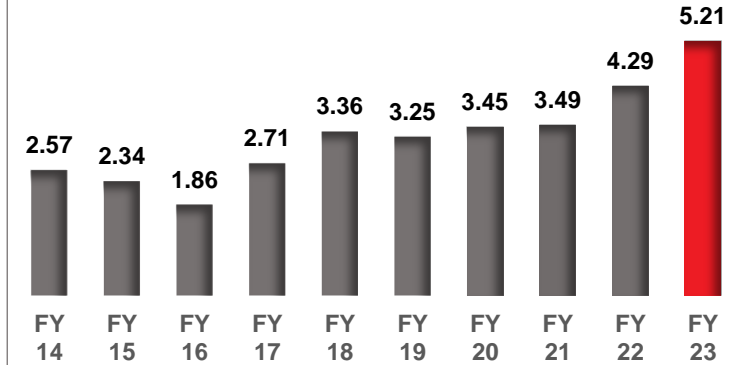
Stable Receivables over the recent period

Total Capex (INR Cr)



Caplin has incurred strong capex in recent years to enable future growth for next 5 years

Fixed Asset Turnover Ratio



Company has consistently improved its asset turnover ratio over the years

Caplin had acquired most of its Channel partners in Latin American markets

Caplin is a debt free company

Caplin is expanding its presence in regulated countries, larger markets of Latin America, Russia/CIS markets, China, and other SE Asian Countries

Content

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2 Understanding Caplin

3 Growth engines of Caplin

4 More about Caplin

4.1 Experienced and Visionary Board of Directors

4.2 Shareholder Information



R&D centre



Mr. C.C. Paarthipan
Chairman

- ✓ 30+ Years of experience in the pharmaceutical industry
- ✓ Spearheading the group in its multi-pronged growth approach
- ✓ First Gen Entrepreneur with a focus towards bottom of the pyramid



Dr. Sridhar Ganesan
Managing Director

- ✓ 35+ Years experience in Pharmaceutical Industry
- ✓ Previously, held leadership positions in several international assignments
- ✓ The Government of India's Pharmaceutical Export Promotion Council of India has designated him as an "Honorary Expert"
- ✓ Has been a Faculty in BITS



D Sathyanarayanan
Independent Director

- ✓ 30+ years experience in application dev. & implementation
- ✓ MS from Stanford University and bachelor from IIT-Madras



Dr. C K Gariyali, IAS
Independent Director

- ✓ Retired IAS Officer and holds a Doctorate in Women Studies
- ✓ Was Principal Secretary to the Governor of Tamil Nadu from 2005-08
- ✓ Was Secretary to Hon'ble CM of Tamil Nadu
- ✓ Worked with various International Agencies like World Bank etc.



Dr. R Nagendran
Independent Director

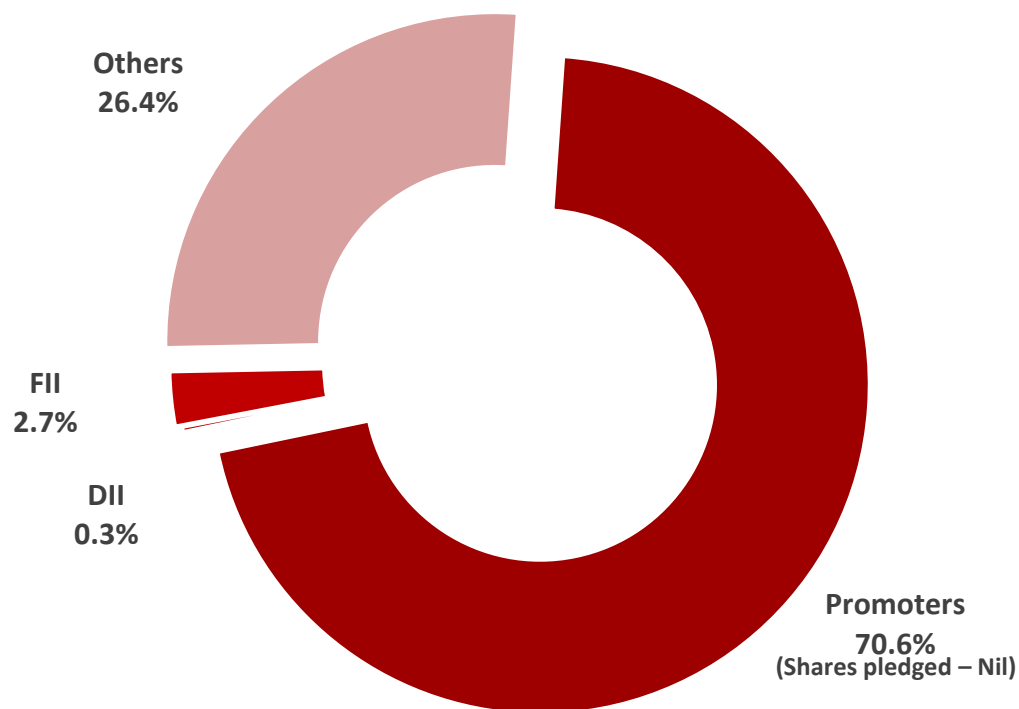
- ✓ Ph.D in Ecology and Ethology and M.SC in Zoology
- ✓ Former Expert Member of the National Green Tribunal and former Head of Department of Environmental Science in St. Joseph's College, Bangalore.



Mr S Deenadayalan
Independent Director

- ✓ Post Graduate degree in Social Work from Madras School of Social Work and Under Graduate degree in Sociology from Annamalai University
- ✓ Has extensively worked and mentors individuals enabling them to become successful professionals and more than 30,000 municipal school students have been benefitted by his idealistic model.

Caplin Shareholding as on 30th June 2023

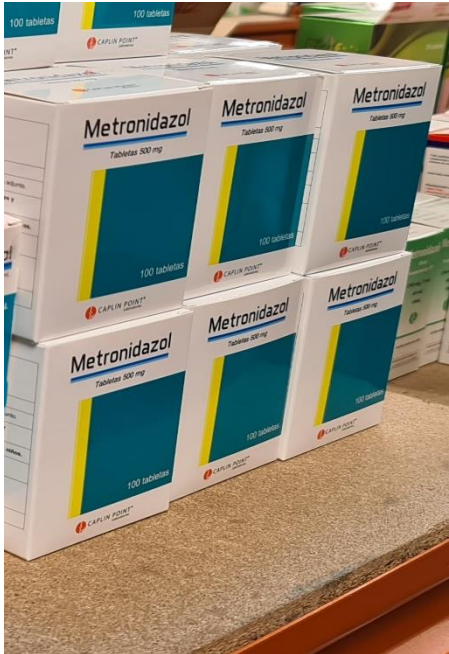


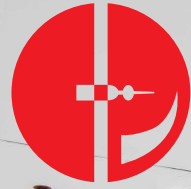
Share Information (as on 30th June 2023)

NSE Ticker	CAPLIPOINT
BSE Ticker	524742
Market Cap (INR Cr)	6,122.9
% free-float	29.4
Free-float market cap (INR Cr)	1,800.4
Total Debt (INR Cr)	3.6
Cash & Cash Equivalents (INR Cr)	807.6
Shares Outstanding	7,59,33,746
3M ADTV (Shares)*	1,15,739
3M ADTV (INR Cr)*	8.4
Industry	Pharmaceuticals

*Source: NSE & BSE

Our Products





Caplin Point Laboratories Limited

Investor Relations at Caplin

Mr G Venkatram
investors@caplinpoint.net

Churchgate Partners
Anvita Raghuram / Rajiv Pandya
caplinpoint@churchgatepartners.com

BSE

524742

 **NSE CAPLIPPOINT**

CIN: L24231TN1990PLC019053 | ISIN: INE475E01026 | DUNS:86-148-4556 | WWW.CAPLINPOINT.NET

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