



# CAPLIN POINT LABORATORIES LTD.

CIN : L24231TN1990PLC019053

Regd. Off. : "NARBAVI", No.3, Lakshmanan Street, T. Nagar, Chennai - 600 017. Tamil Nadu, India. Phone : +91 44 28156653, 28156905  
Fax : +91 44 28154952 E-mail : info@caplinpoint.net Website : www.caplinpoint.net

11.11.2016

BSE Limited  
Department of Corporate Relationship  
1<sup>st</sup> Floor, New Trade Ring, Rotunda Building.  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai- 400001  
**Scrip Code : 524742**

**By BSE Listing**

National Stock Exchange of India Ltd.,  
Department of Corporate Services  
Exchange Plaza, 5<sup>th</sup> Floor,  
C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
Mumbai – 400 051  
**Scrip Code : CAPLIPOINT.**

**By NEAPS**

Dear Sirs,

## **SUB: OUTCOME OF THE CONFERENCE CALL**

IIFL Wealth Asset Management (IIFL) invited us to participate in a Conference call organised by them on 10<sup>th</sup> November, 2016 from 4.00 to 5.00 pm wherein invitees of IIFL took part.

From the Company side the Chairman and the CFO participated.

Following is the brief outcome of the Call.

The participants wanted to know about the recently concluded US FDA audit and the outcome.

Chairman responded that the audit process went off smoothly and there were minor observations as has been informed to the Stock Exchange earlier.

On the opportunities arising out of the facility approval, Chairman responded that after completing all the processes, commercial production could take 18 to 24 months from now.

On the further enquiry on the business opportunities on account of the above, the Chairman informed that in the interim, Company has received enquiries for association and it is too premature to discuss the names, terms and modalities planned.

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**Unit I :** No: 85/3, Suthukeny Village, Mannadipet Commune, Puducherry - 605 502. Ph.: +91 413 2674046 / 4047

**Unit II :** No.19, Chinnapuliur Village, Sirupuzhalpettai (Post), Gummidipoondi Taluk, Thiruvallur District. Pincode - 601 201. Ph.: +91 44 27900901

**Unit III :** KHASRA No.435,Village Suraj Majra, N.H. No.21,Baddi, Teh. Nalagarh, District Solan, Himachal Pradesh – 173205. Ph.: +91 1795 245512

**Unit IV:** Survey No.: 895 & 897, Guruvarajakandigai, Sirupuzhalpettai (Post), Gummidipoondi Taluk, Thiruvallur District, Pincode – 601 201.

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On the potential in terms of business opportunities, Chairman responded that USA is a huge market and it is very difficult to quantify the opportunities.

On a query relating to future growth , Chairman responded that the Company has been growing at 20 to 25 % and would endeavour to maintain the same growth in the near future .

Chairman also briefed about initiatives in terms of widening the distribution net work and improving the data collection and integrity through a portal.

**All the above are already disclosed to the Stock Exchanges or in the Annual Report or in the Chairman's speech delivered at the Annual General Meeting. It is reiterated that NO sensitive information was shared with the participants.**

For Caplin Point Laboratories Limited

Company Secretary

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